ANNUAL SNAPSHOT AS AT 30 JUNE 2020



\$2.72 BILLION ANNUAL INSURANCE PREMIUMS



ESTIMATED NUMBER OF RESIDENTS IN NZ

1.42 billion **CLAIMS PAID** 12 MONTHS TO 30 JUN 2020

37% OF CLAIMS PAID



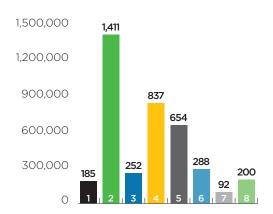
WERE TERM LIFE POLICIES 12 MONTHS TO 30 JUN 2020



CLAIMS PAID IN THREE MONTHS TO 30 JUN 2020

NO. OF INSURANCE BENEFITS

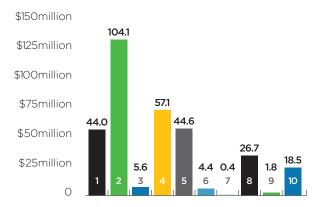
AS AT 30 JUN 2020 (000s)



- 1 Whole Life & Endowment
- 2 Term Life
- 3 Guaranteed Acceptance
- 4 Trauma
- 5 Replacement Income
- 6 Lump Sum Disablement
- 7 Accidental Death
- 8 Credit Insurance

CLAIMS PAID

THREE MONTHS TO 30 JUN 2020



- 1 Whole Life, Endowment & Annuities
- 2 Term Life
- 3 Guaranteed Acceptance
- 4 Trauma
- 5 Replacement Income
- 6 Lump Sum Disablement
- 7 Accidental Death
- 8 Medical
- 9 Credit Insurance
- 10 Group Insurance

Financial Services Council. Growing and protecting the wealth of New Zealanders